

JASON STATHAM

High-Ticket Closer • 30 Years Closing Real Estate • #1 HomeVestors Home Buyer in America, 3 Years Straight

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#1

IN AMERICA, HOMEVESTORS, 3 YRS
STRAIGHT

1,000+

DISCOUNTED INVESTOR DEALS
CLOSED

70

RENTAL PROPERTIES OWNED

30

YEARS IN REAL ESTATE, SINCE MY
FIRST FLIP IN 1995

PROFILE

Sales closer with three decades of the hardest kind of selling: convincing homeowners, often in distress, to sign six-figure deals at their kitchen tables against live competition. Ranked **#1 home buyer in America for HomeVestors, the nation's largest homebuying franchise, three years in a row**. Built, owned, and exited multiple real estate businesses; closed over 1,000 discounted investor deals; hold a portfolio of 70 rentals. Sell with a disciplined Sandler and Chris Voss process, and run a self-built AI system that turns every call into instant coaching. Now dedicating full time to closing for one strong high-ticket offer.

EXPERIENCE

Founder & Lead Closer / Property Problem Solvers LLC, Atlanta GA

2021 to Present

- Built and ran a virtual wholesaling and novation operation, closing deals remotely from Bangkok, 12 time zones from my market.
- Personally ran every seller call: discovery, offer, and close, using Sandler up-front contracts and Voss tactical empathy. Recorded closes include \$38,000 gross in 35 minutes of talk time and \$20,000 in 22 minutes (tapes at JasonStatham.net).
- Engineered an AI sales stack (Claude-based) that transcribes, scores, and coaches every call, automates follow-up, CRM hygiene, and KPI tracking.

Franchise Owner & #1 Home Buyer / HomeVestors of America

2017 to 2021

- Ranked **#1 home buyer in America three consecutive years (2018 to 2020)** across the nation's largest homebuying franchise.
- Closed high-emotion, six-figure purchases in-home, in direct competition with three or more rival buyers per appointment.
- Ran the full P&L: lead generation, acquisitions, dispositions, and renovation management.

Real Estate Investor: Flips & Rentals / Self-Employed

2006 to 2017

- Fifteen years combined buying and flipping houses at volume; over 1,000 discounted acquisitions across my career.
- Accumulated and self-managed a portfolio of 70 rental properties, negotiating every purchase personally.

Owner / Real Estate Appraisal Business

1996 to 2006

- Founded and ran an appraisal firm for a decade; completed my first flip in 1995 and never left the business.
- Valuation expertise that still powers every offer I make: I know what a property is worth before the seller says a number.

SELLING SYSTEM & SKILLS

- **Sandler:** up-front contracts (time, agenda, outcome, mutual permission), pain funnels, no-pressure frames
- **Chris Voss:** tactical empathy, no-oriented questions, accusation audits, labeling
- **Discovery-first:** never pitch before the pain is on the table; researched offers only
- **AI power user:** custom Claude Cowork skills for call review, follow-up, pipeline, and self-coaching on every call
- **Timezone weapon:** Bangkok base natively covers Australian business hours, APAC, and US evening slots
- **Owner's mindset:** 30 years of my own P&L; I treat your cost per booked call like my own money

**IF I'M NOT THE BEST CLOSER ON YOUR TEAM IN 60 DAYS,
FIRE ME.**

Full pitch, live call tapes & booking:
JasonStatham.net